

Deals come and go,
Dils came to stay.



About Dils

Real Estate is born, Dils. Our approach is different, innovative and boasts fifty years of experience.

Leading international real estate group with offices in Italy, the Netherlands, Spain and Portugal that has been driving transformation and renewal across the entire sector through innovation and digitalization.



Pedro Lancastre
CEO Portugal

Dils entered the Portuguese real estate market in 2024, with the acquisition of Castelhana and the creation of a new commercial real estate team. The team comprises professionals with an average of 15 years experience and a strong track record.

We operate with the spirit of an endless start-up, but with the mindset of a global company. With deep knowledge of Portugal real estate market, from the essence of each neighborhood to the potential of every building, we shape the future of our cities. Though based in Lisbon, Estoril, Comporta, Porto, and the Algarve, our vision is constantly expanding.

Our dynamic and committed team constantly seeks new perspectives, breaks barriers, and creates better solutions.

**We are Dils
rewriting the rules.**

Dils - European Expansion with a Global Reach



Since 1971

50+

years of experience

+600

professionals

+ 4,5 billion

Euros in annual transactions

7

offices

4

Existing locations: Italy, Portugal, Netherlands and Spain

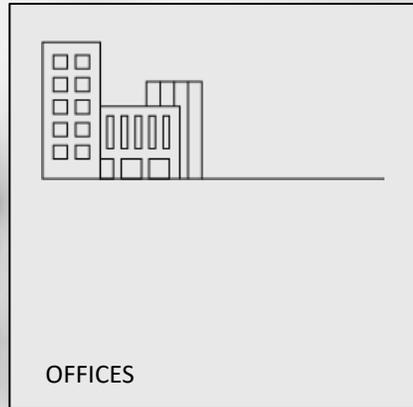
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Upcoming locations France, Germany, Poland and UK,

and counting... Dils is growing!

Dils – our sectors

No two projects are ever quite the same. The city is a dynamic, harmonious playground where there are no boundaries, just ongoing dialogue between offices, retail, logistics, hospitality and living.



Dils Organization



**Residential
Real Estate**

SERVICES

**Investment
Leasing
Advisory**

CLIENTS

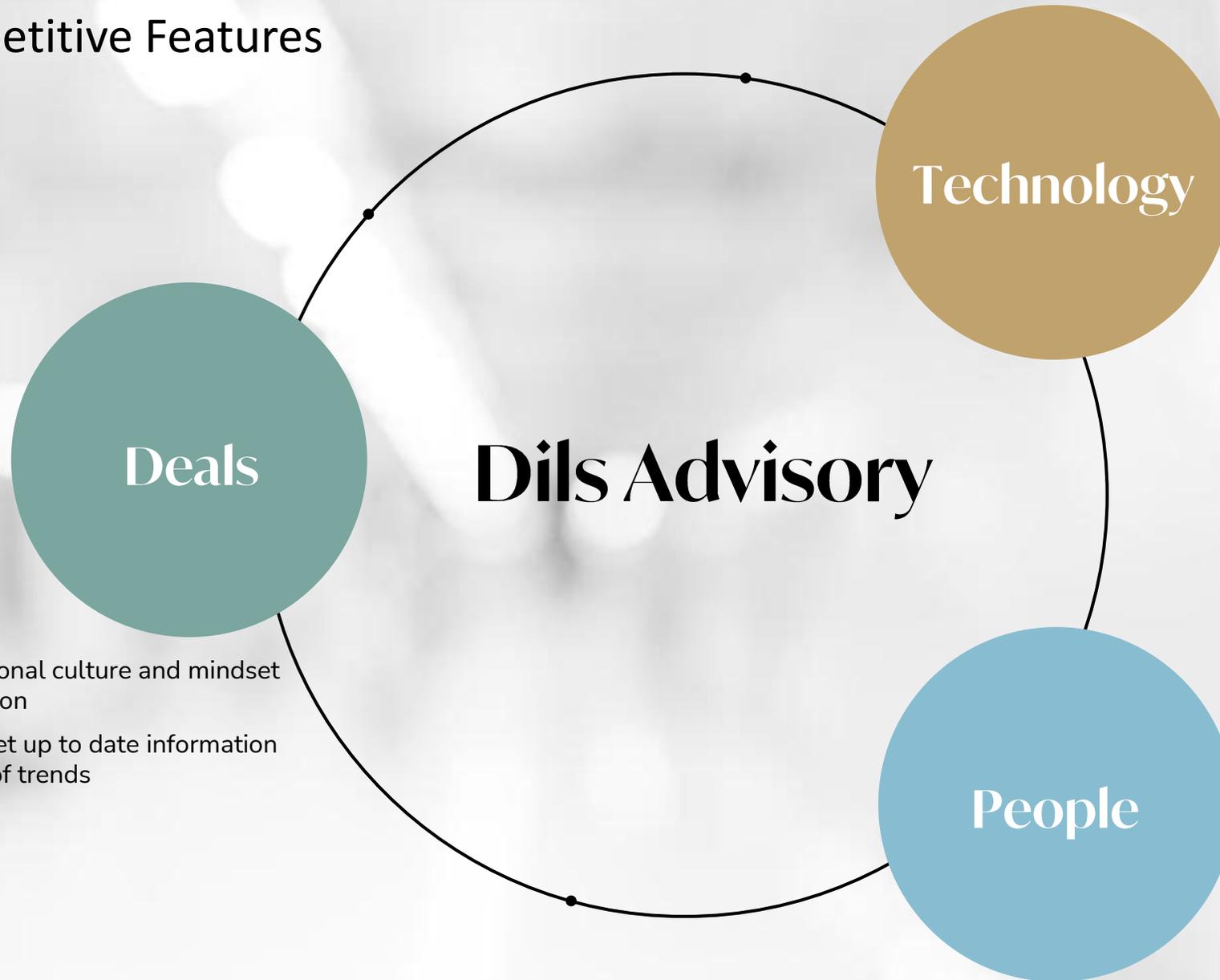
**Investors
Occupiers
Landlords
Developers**



**Commercial
Real Estate**

• Development • Retail • Offices • Alternatives • Natural Capital • suolutions • Capital Solutions • Hospitality & Living • Industrial & Logistics

Dils Competitive Features



- Strong organizational culture and mindset towards transaction
- Continuous market up to date information and anticipation of trends

Dils Digital Transformation Team

(more than 60 people)

- Efficiency
- Georeferenced Data
- NEXT: Taylor made digital platform
- Optimization of Processes with AI

- Proven leadership
- Long standing expertise and extensive track record
- Multidisciplinary and versatile team

Dils Competitive Features



Technology

Technology serves as a catalyst for our vision of innovation, growth, and transformation: an enabler of all we can envision, the bridge connecting ideas to reality.



Graphic Design

Ideas come to life through creativity. Our in-house team of skilled individuals is committed to creating unique visual identities, ensuring that each project stands out in its own remarkable way.



Visual Architecture

We bring projects to life even before they take shape. Through expertly executed images and virtual videos, our in-house team of 3D artists provide a glimpse into the initiatives under construction.



Marketing

A 5.0 marketing agency that unlocks the full potential of each project. From initial strategy to final execution.



Research & Data

We are at the forefront of data science applied to market studies, serving as reference point in the field. Through our data-driven approach and multi-disciplinary perspective, we generate valuable and customized insights.



CEO, Partners and Heads



Pedro Lancastre
CEO



Fernando Ferreira
Partner Commercial



Patrícia Barão
Partner Residential



Nuno Esteves
Head of Industrial,
Logistics and Data Center



Marlene Tavares
Head CRE
Investment



Mariana Rosa
Head of Office



Marta Lourenço
Head of Advisory



Pedro Barreto
Head of Residential
Development



Vasco Cleto
Developments
Director



Francisco Mexia
Developments
Director



Martim Louro
Partnerships &
Operations Director



Manuel Teixeira

International Operations
Director



Marta Carvalho
Marketing &
Communications
Director



Joana Pita Negrão
People &
Culture Director



Inês Almeida
Head of
Valuation



João Cruz
Head of Retail



Joana Fonseca
Head of
Research



Gonçalo Ponces
Head of
Hospitality



Gonçalo Santos
Head of
Development



Nuno Pinto de Sousa
Head of Porto Office



Catarina Vilarinho
Lisbon Sales
Director



Dadinha
Cascais Sales
Director



Vitória Lancastre
Algarve Team
Leader



João Ventura
Legal & M&A



Rui Costa
CTO

Commercial Real Estate

Residential

Support



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DILS

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